



# We Make Selling Condos Easy

## Save Your Clients Time And Money

New condo construction is booming this year, and more home buyers are choosing condos, which means it's the right time to find a partner with extensive condo-specific mortgage experience. We know the challenges of condo financing and we have two amazing products that can make the experience easy and convenient.

### New Construction Condo Feature

With CondoMAXimum<sup>1</sup> we've lowered our presale requirements and relaxed our construction completion requirements. In addition, there is no non-warrantable pricing adjustment. This means you and your clients can have more options and flexibility. For your clients, closing on their new condos will be a breeze.

### New Condo Approval Database

Partner with us and get access to Condo Simply, a condo approval database that adds certainty and speed. It can eliminate two weeks from the condo financing process. Plus, your clients don't need to submit condo questionnaires, which can save them an average of \$450.

**Reach out today!** Together, we can give your clients smart and affordable condo buying advantages. Call us today to discover how our local condo expertise can work for you.



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Choice<sup>1</sup> Mortgage

<sup>1</sup>The CondoMAXimum program is available on eligible refinance or purchase conventional and jumbo loans on primary, secondary and investment properties. Must have a minimum of 25% for conventional and 50% for jumbo of presold units by builder of legal phase (development of a single property divided into separate units), any prior phases and must pass additional condo project review requirements. The subject building that the unit is in must be complete as evidenced by a certificate of occupancy. Must meet minimum FICO and LTV requirements. Not available in Florida. This is not a commitment to lend. Additional restrictions and conditions may apply. Not all condo projects are included. Please contact a Home Loan Expert for additional information.

